

# MaxLite®

A NEW WAVE OF LIGHT



**LED PANEL & TROFFER FIXTURE SOLUTIONS**  
**SEPTEMBER 27, 2018**

## Agenda

- **Panels & Troffers**
  - Eco-T Recessed Troffer
  - What Differentiates Flat Panels?
  - FlatMax® Edge Lit Panels
  - ArcMax Volumetric Troffers
  - Indirect Troffer
  - Controls
- **Retrofits**
  - Lensed Retrofit Kit
  - Troffer Retrofit Kits
- **Pendants**
- MaxLite University
- Subscribe
- Social Media
- Q&A

MaxLite Presents:  
**LED Panel & Troffer Fixture Solutions**  
Thursday,  
9/27/18 @ 2pm EST

MaxLite offers a full range of panels, troffers, troffer retrofits and pendants for commercial lighting applications. Join us Thurs. September 27 as we review the portfolio, discuss product options such as emergency battery backup and lighting controls, and announce the latest additions to the line-up!

[Click Here To Register Now!](#)

Add this webinar to your calendar  
(If prompted to OPEN or SAVE, choose OPEN)

## QUESTIONS?

### QUESTIONS/ANSWERS

**Please feel free to ask questions at any time during the presentation. There will also be an opportunity to ask questions at the conclusion of today's webinar. Any questions that cannot be answered during the webinar will be answered via email.**

**FOR MORE INFORMATION ABOUT OTHER MAXLITE PRODUCTS, OR FOR LIGHTING QUESTIONS IN GENERAL; PLEASE CONTACT:**

**info@maxlite.com**

**<http://www.maxlite.com>**

**1-800-555-5629**

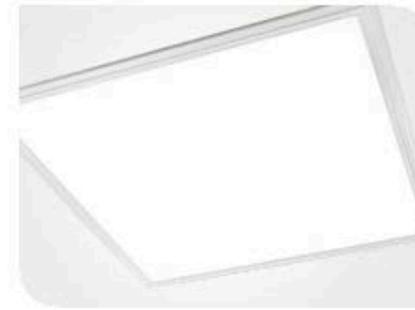


## Panels & Troffers

MaxLite has a panel or troffer for every application. We'll begin by reviewing our ArcMax, ECO-T, FlatMax Edge Lit Flat Panels, and Indirect Troffers.



ArcMax Volumetric Troffer



FlatMAX® Edge Lit Flat Panels



ECO-T Recessed Troffer



Indirect Troffer

## ECO-T RECESSED TROFFER

### ECO-T Overview:

ECO-T offers a classic recessed housing with LED strips that resemble fluorescent tubes when lit. While fluorescent fixture scan buzz and flicker and contribute to headache and eye fatigue, ECO-T is constructed with LM-80-rated LEDs and a prismatic clear diffuser for higher lumens, making it the silent and flicker free solution for offices, lobbies, hallways and conference rooms in schools, municipalities, airports, healthcare facilities, showrooms, corporate campuses and retailers trying to stretch renovation and construction budgets. With standard 0-10v dimming provided, ECO-T maintains 90 percent of the light in a 60-degree beam angle to project light downward towards surfaces.



## ECO-T RECESSED TROFFER

| Model       | Size    | Wattage | Lumens |
|-------------|---------|---------|--------|
| MLRT22D32xx | 2' x 2' | 32      | 3,400  |
| MLRT24D42xx | 2' x 4' | 42      | 4,500  |



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PROJECT NAME: \_\_\_\_\_ CATALOG NUMBER: \_\_\_\_\_

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**ECO-T 2x2' & 2x4' LED RECESSED TROFFER**  
MLRT SERIES

**PRODUCT DESCRIPTION:**  
Containing high efficiency and a high quality light in a performance and value-optimized package, MaxLite's ECO-T™ LED Recessed Troffer represents the inflection point to making LEDs a cost-effective replacement for fluorescent troffers in lay-in or T-grid ceilings for the commercial and institutional market, including schools and municipalities.

ECO-T offers a classic recessed housing with LED strips that resemble fluorescent tubes when lit. While fluorescent fixtures can buzz and flicker and contribute to headache and eye fatigue, ECO-T is constructed with LM-80-rated LEDs and a prismatic clear diffuser for higher lumens, making it the silent and flicker-free solution for offices, lobbies, hallways and conference rooms in schools, municipalities, airports, healthcare facilities, showrooms, corporate campuses and retailers trying to stretch renovation and construction budgets. With standard 0-10v dimming provided, ECO-T maintains 90 percent of the light in a 60-degree beam angle to project light downward towards surfaces.

**FEATURES:**

- Surface mount kit available
- 9 lbs.
- 0-10V dimming standard
- CRI >82
- IC-Rated
- Fits standard T-bar grid (drop ceilings)
- Available in 2'x2' and 2'x4'
- Room side access door to service and upgrade LED strips
- Suitable for damp locations
- Five year limited warranty

**MODEL SELECTION** (of list of order codes on pg. 2) Typical order example: MLRT22D294-150

| MLRT        | 22D                | 23           | 150                                 |                   |
|-------------|--------------------|--------------|-------------------------------------|-------------------|
| FAMILY      | SIZE               | WATTAGE      | CCT                                 | VERSION           |
| MLRT- ECO-T | 22D+ 2x2' Dimmable | 23+ 23 watts | 35+ 3500K<br>41+ 4100K<br>50+ 5000K | 150+ Generation 2 |

**MODEL SELECTION** (of list of order codes on pg. 2) Typical order example: MLRT24D294-150

| MLRT        | 24D                | 37           | 150                                 |                   |
|-------------|--------------------|--------------|-------------------------------------|-------------------|
| FAMILY      | SIZE               | WATTAGE      | CCT                                 | VERSION           |
| MLRT- ECO-T | 24D+ 2x4' Dimmable | 37+ 37 watts | 35+ 3500K<br>41+ 4100K<br>50+ 5000K | 150+ Generation 2 |

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## WHAT DIFFERENTIATES FLAT PANELS?

### LIGHT GUIDE PLATE MATERIAL

- PS, MS, PMMA
- PS lenses are inexpensive, but can turn yellow after less than 5 years. PMMA has the best optical performance and the highest cost. MS has a good optical performance and will not yellow during the 5 year warranty of the product.
- MaxLite panels use MS

### BACK PLATE THICKNESS

- Some panels have back plates that are too thin to provide stability
- MaxLite's panels are stable and dependable when mounted using any of our mounting options (grid, surface, cable hang)

### COLOR (CCT) CONSISTENCY

- Without tight LED binning, the CCT of the panels can differ significantly, enough to be easily visible to the naked eye
- MaxLite controls binning to a tighter specification than some other companies

### RELIABILITY OF THE BRAND

- Many flat panel manufacturers have been in the market for a very short period of time
- MaxLite warrants panels for 5 years, and the customer can feel confident that we will be around to do so
- Low failure rate on our flat panels (< 0.5%)



# FLATMAX® EDGE LIT FLAT PANELS

## FlatMax® Edge Lit Flat Panels Overview:

Designed to produce beautifully even, shadowless light, FlatMAX® Edge Lit LED Panels are the perfect energy-efficient replacement for fluorescent fixtures. The family includes a solution for every application requirement, from low wattage to high voltage, in standard sizes (1'x4', 2'x2' and 2'x4'). The panels are fully dimmable, and may be combined with IntelliMax™ wireless lighting controls, for further energy savings in office, school, healthcare, and other commercial and industrial environments. Select FlatMAX models are available with an integral, remote-controlled motion sensor that can control multiple units via 0-10V connection. All models are DLC Standard or Premium listed, enabling facilities to take advantage of utility rebate programs.



## FLATMAX<sup>®</sup> EDGE LIT FLAT PANELS

| Model        | Size    | Wattage      | Lumens                |
|--------------|---------|--------------|-----------------------|
| MLFP14EPxxxx | 1' x 4' | 20 / 30      | 2,400 / 4,700         |
| MLFP22EPxxxx | 2' x 2' | 20 / 30 / 35 | 2,400 / 3,600 / 4,500 |
| MLFP24EPxxxx | 2' x 4' | 30 / 40 / 48 | 3,500 / 4,500 / 5,900 |



**IntelliMax<sup>®</sup>**  
COMPATIBLE

A NEW WAY OF LIGHT

PROJECT NAME: \_\_\_\_\_ CATALOG NUMBER: \_\_\_\_\_

NOTES: \_\_\_\_\_ FIXTURE SCHEDULE: \_\_\_\_\_

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**LED FLAT PANEL EDGE LIT**  
MLFP SERIES G2

**PRODUCT DESCRIPTION:**  
Typically used to replace 1'x4' and 2'x4' fluorescent fixtures, the FlatMax Edge Lit LED Flat Panel Series is designed to lay in drop ceilings in offices, schools, and healthcare applications. Utilizing 0-10v dimming protocols, the flat panels are fully dimmable, and are compatible with building controls, motion sensors, timers, and daylight harvesting systems.

The design of the panels produces an even, consistent shadowless light. The LEDs enable long life, high lumen maintenance, and are low maintenance and constructed without hazardous materials.

**FEATURES:**

- Standard dimming: 0-10V dimming
- CRI: 80
- Fits standard T-bar and narrow grid drop ceilings
- Available in 1'x4', 2'x2' and 2'x4' sizes
- Standard white finish
- IC Rated for direct insulation contact
- Bi-Level motion sensor available behind lens for sleek appearance
- Multiple fixtures can be controlled by single sensor

**APPLICATIONS:**  
FlatMax Edge Lit LED Flat Panels are the ideal energy-efficient replacements for fluorescent fixtures in offices, schools, hospitality, healthcare, and other commercial and industrial applications that require slim installation depth.

**MODEL SELECTION** (Full list of order codes on pg. 3-6) Typical order example: MLFP22EP3580

| MLFP                     | SIZE        | WATTAGE (NOMINAL) | CCT                                       | BATTERY BACKUP                          | MOTION SENSOR                     |
|--------------------------|-------------|-------------------|---|---|-----------------------------------|
| MLFP Flat Panel Edge Lit | 14EP= 1'x4' | 20= 20W           | 35= 3500K<br>40= 4000K/4100K<br>50= 5000K | [OMIT]= None<br>EM= Battery Backup Unit | [OMIT]= None<br>MS= Motion Sensor |
|                          |             | 30= 30W           |   |   |                                   |
|                          |             | 35= 35W           |   |   |                                   |
|                          | 22EP= 2'x2' | 20= 20W           |   |   |                                   |
|                          |             | 30= 30W           |   |   |                                   |
|                          |             | 35= 35W           |   |   |                                   |
|                          | 24EP= 2'x4' | 30= 30W           |   |   |                                   |
|                          |             | 40= 40W           |   |   |                                   |
|                          |             | 48= 48W           |   |   |                                   |

**NOTES:**

- In the event of a power failure, the battery backup unit will take no more than 90 minutes to recharge and operate the fixture for at least 90 minutes.
- 1'x4' 20W, 2'x2' 20W, and 2'x4' 48W EM modules not UL listed.
- 1'x4' 20W, 2'x2' 20W, and 2'x4' 20W EM modules not UL listed.
- 1'x4' 20W, 2'x2' 20W, and 2'x4' 48W EM modules not available with MS option.

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Revised: 09-24-18

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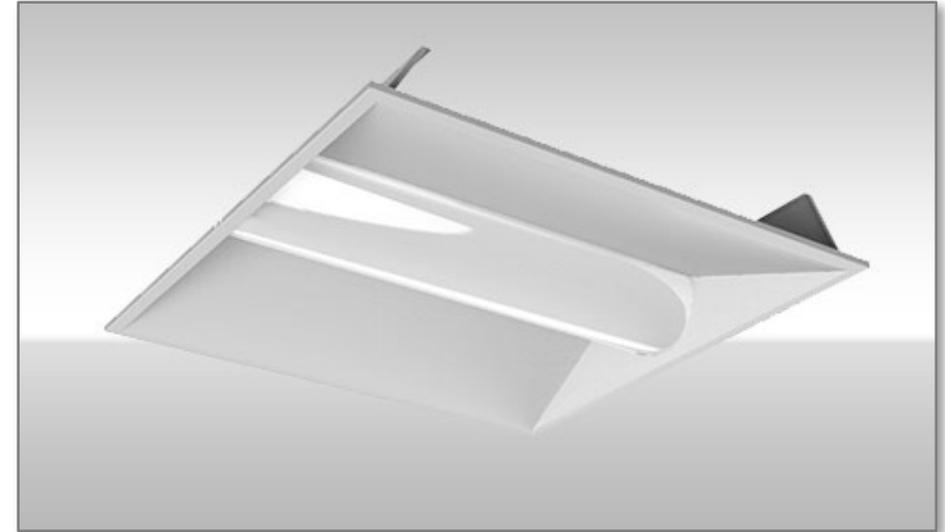
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## ARCMAX VOLUMETRIC TROFFERS

### ArcMax Overview:

Designed as cost-effective replacements for traditional fluorescent troffers, the DesignLights Consortium®-qualified ArcMAX™ Volumetric LED Panels are ideal for installation in T-bar grid or drop-in ceilings. The ArcMAX delivers excellent color rendering and smooth light output from ceiling to floor in offices, schools, hospitals, government buildings, retailers and other commercial settings.

The panels offer a high performance optic system, advanced light distribution and architectural styling that deliver unprecedented value and quality. The fixtures also provide voluminous, upscale looking lighting for the specification community.



## ARCMAX VOLUMETRIC TROFFERS

| Model          | Size    | Wattage | Lumens |
|----------------|---------|---------|--------|
| MLVT14D36xx/SB | 1' x 4' | 36      | 3,800  |
| MLVT22D36xx/SB | 2' x 2' | 36      | 3,700  |
| MLVT24D45xx/SB | 2' x 4' | 45      | 5,000  |



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**ArcMAX SB SERIES**

MLVT14D

MLVT22D

MLVT24D

**PRODUCT DESCRIPTION:**  
The MaxLite ArcMAX™ Lay-in LED panels are LED replacements for fluorescent troffers in new or remodel construction. MaxLite's performance optic system, advanced light distribution and architectural styling delivers unprecedented value. High efficiency, excellent color rendering, and low glare combined with a sustainable construction positions these fixtures as ideal solutions for offices, schools, hospitals, retail, and other applications.

**FEATURES:**

- 36W & 45W
- Available in 3500K, 4000K
- 50,000 Hr. life
- Dimming 0-10V standard
- CRI >80
- Controlled brightness optic eliminates pilotlight
- LM-79 test data available
- Available in 1'x4', 2'x2', and 2'x4'
- Five year limited warranty

**CONSTRUCTION:**

- Steel housing and reflectors
- Angled interior end caps with powder coat finish
- PC reflector end caps
- Polycarbonate milky white diffuser cover
- External driver housing with rear access

**MODEL SELECTION** (Full list of order codes on pg. 2)      Typical order example: MLVT22D36xx/SB

| MLVT  | SIZE               | WATTAGE (NOMINAL)   | CCT               | VERSION        | OPTIONS  |
|-------|--------------------|---|-------------------|----------------|--|
| MLVT- | Volumetric Troffer | 14D- 1' x 4' Dimmable<br>22D- 2' x 2' Dimmable<br>24D- 2' x 4' Dimmable | 36W<br>36W<br>45W | 3500K<br>4000K | SB- Single Bracket Version<br>(OMT)- None<br>EM- Emergency Battery Backup<br>MS- 30-Level Motion Sensor with Daylight Harvesting and Remote Control Capability |

NOTES:  
1. In the event of a power failure, the battery backup will switch to emergency mode and operate the fixture for a maximum of 90 minutes.

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## INDIRECT TROFFER

### InDirect Troffer Overview:

The MaxLite Indirect LED Troffer is a recessed luminaire which uses LEDs and high reflectance material to enable the architectural aesthetic with high performance. The design combines high efficiency LEDs with a high performance reflective material to emit a voluminous, efficient, visually comfortable light for use in today's most sophisticated room designs. The fixture ships standard with a 0-10V dimming electronic driver which provides smooth dimming down to 1% and is compatible with other 0-10V control systems. MaxLite also offers control devices such as motion sensors and photocells as well as compliance features such as Emergency Back-up solutions.



## INDIRECT TROFFER

| Model       | Size    | Wattage | Lumens |
|-------------|---------|---------|--------|
| MLIT22D25xx | 2' x 2' | 25      | 3,200  |
| MLIT24D32xx | 2' x 4' | 32      | 4,500  |



PROJECT NAME: \_\_\_\_\_ CATALOG NUMBER: \_\_\_\_\_

NOTES: \_\_\_\_\_ FIXTURE SCHEDULE: \_\_\_\_\_

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### Indirect Troffer

MLIT SERIES

**PRODUCT DESCRIPTION:**  
 The MaxLite Indirect LED Troffer is a recessed luminaire which uses LEDs and high reflectance material to enable the architectural aesthetic with high performance. The design combines high efficiency LEDs with a high performance reflective material to emit a voluminous, efficient, visually comfortable light for use in today's most sophisticated room designs. The fixture ships standard with a 0-10V dimming electronic driver which provides smooth dimming down to 1% and is compatible with other 0-10V control systems. MaxLite also offers control devices such as motion sensors and photocells as well as compliance features such as Emergency Back-up solutions.

**FEATURES:**

- Visually pleasing indirect lighting
- > 150 LPW performance
- Fits standard grid applications; flange kit available for hard ceilings
- 0-10V dimming control
- White finish
- CRI: ≥80
- Available in 2X2, 2X4

**APPLICATION**  
 MaxLite's Indirect Troffer is the ideal energy-efficient solution for design driven fixtures in offices, schools, hospitality, healthcare, and other commercial applications where appearance and performance matter.

**MODEL SELECTION** (Full list of order codes on pg. 2)      Typical order example: MLIT24D3225EM

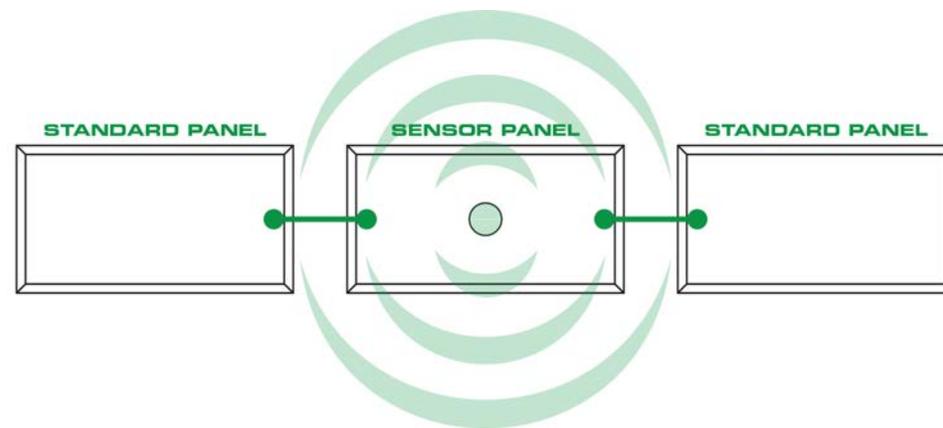
| MLIT  | FAMILY           | SIZE                   | DIMMING    | WATTAGE (NOMINAL)  | CCT                    | OPTIONS  |
|-------|------------------|------------------------|------------|--------------------|------------------------|--|
| MLIT+ | Indirect Troffer | 22+ 2'x2'<br>24+ 2'x4' | D+ Dimming | 25+ 25W<br>32+ 32W | 35+ 3500K<br>40+ 4000K | (OMIT) = None<br>EM = Battery Backup Unit<br>MS = Motion Sensor<br>EMMS = Battery Backup and Motion Sensor |

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# CONTROLS

## FLATMAX FLAT PANELS, ARCMAX VOLUMETRIC TROFFER, AND INDIRECT TROFFER ALL OFFER AN INTEGRATED MOTION SENSOR OPTION

- Microwave sensor is placed behind the lens to give a sleek appearance without limiting functionality
- Multiple standard fixtures can be controlled via one motion sensor fixture.
  - Connecting power and 0-10V dimming wires between panels allows one sensor to control several panels
- Maximum number of interconnected panels determined by amperage of the fixtures
  - 120Vac → Max 400VA
  - 277Vac → Max 1000VA
- Alternatively, FlatMax Flat Panels, ArcMax Volumetric Troffer, and Indirect Troffer are compatible with MaxLite's IntelliMax wireless controls system



## Retrofit Kits

MaxLite has a retrofit fixture for every application. Next we'll review our Lensed Retrofit Kit and Troffer Retrofit Kits.



Lensed Retrofit Kit



Troffer Retrofit Kits

## LENSED RETROFIT KIT

### LRK Overview:

The LED Lensed Retrofit Kit (LRK) installs into existing troffers without the need to enter the ceiling space, giving facility managers the quickest, most cost effective means of replacing outdated fluorescent lighting systems with the high efficiency and performance of LEDs. With a profile measuring less than three inches in depth, the LRK fits standard 2-by-2 and 2-by-4-foot troffers with ease. In most cases, installation of the LRK takes less than 10 minutes.



## LENSED RETROFIT KIT

| Model      | Size    | Wattage | Lumens |
|------------|---------|---------|--------|
| LRK22D30xx | 2' x 2' | 30      | 3,000  |
| LRK24D40xx | 2' x 4' | 40      | 4,200  |



PROJECT NAME: \_\_\_\_\_ CATALOG NUMBER: \_\_\_\_\_

NOTES: \_\_\_\_\_ FIXTURE SCHEDULE: \_\_\_\_\_

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**LED LENSED RETROFIT KIT**  
LRK SERIES

**PRODUCT DESCRIPTION:**  
MaxLite's innovative Lensed retrofit kit offers an economical solution to upgrade existing fixtures to LED technology and can be retrofitted into most existing troffers in just about 10 minutes. The edge-lit LED light source emanates the perfect ambience into the environment.

**FEATURES:**

- Quick Installation of Lensed Retrofit Kit in existing luminaire without the need to break the ceiling plenum.
- Edge-Lit LED light source provides evenly distributed, high quality light.
- True to Life Color Rendering CRI >80
- Custom CCTs available upon request, please contact your MaxLite sales representative for quotations

**CONSTRUCTION:**

- Galvanized steel body
- Reflective white finish improves retrofit efficacy
- Standard Dimension for 2x4 & 2x2 Retrofits

**CONTROL:**  
Compatible with standard 0-10v dimming controls

**FORM AND FIT:**  
MaxLite recommends that a product sample is tested before projects begin to check fit of the retrofit kit. The retrofit kit is designed to fit into most preexisting troffers (lensed and parabolic).

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| MODEL SELECTION (if all list of order codes on pg. 2) |           | Typical order example: LRK24D3000 |         |           |         |
|---|-----------|-----------------------------------|---------|-----------|---------|
| LRK   | SIZE      | D                                 | WATTAGE | CCT       | OPTIONS |
| FAMILY  | SIZE      | DIMMABLE                          |         |           |         |
| LRK= LED Lensed Retrofit Kit                          | 22= 2'x2' | D= Dimming (0-10V)                | 30= 30W | 35= 3500K | J= None |
|   | 24= 2'x4' |                                   |         | 41= 4100K |         |
|   |           |                                   |         | 50= 5000K |         |
|   |           |                                   | 40= 40W |           |         |

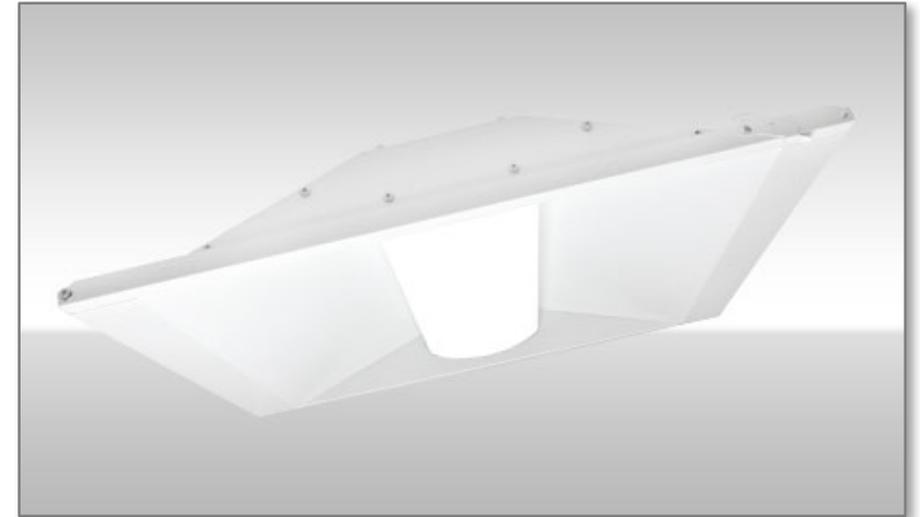
NOTES:  
1. In the event of a power failure, the battery backup unit switches to emergency mode and operates the fixture for a maximum of 90 minutes.

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MAX15081 Revised: 08-14-17

## TROFFER RETROFIT KIT

### TRK Overview:

MaxLite's innovative Troffer Retrofit Kit offers an economical solution to upgrade existing fixtures to LED technology. The Troffer Retrofit kit can be retrofitted into most existing troffers in less than 15 minutes. Optional trim lend a clean aesthetic to the installed fixture.



## TROFFER RETROFIT KIT

| Model      | Size    | Wattage | Lumens |
|------------|---------|---------|--------|
| TRK22D23xx | 2' x 2' | 23      | 3,000  |
| TRK24D33xx | 2' x 4' | 33      | 4,150  |

\*3-pc with optional trim pieces to cover any gaps



PROJECT NAME: \_\_\_\_\_ CATALOG NUMBER: \_\_\_\_\_

NOTES: \_\_\_\_\_ FIXTURE SCHEDULE: \_\_\_\_\_

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**LED TROFFER RETROFIT KIT**  
TRK SERIES

2x2'

**PRODUCT DESCRIPTION:**  
MaxLite's innovative Troffer Retrofit Kit offers an economical solution to upgrade existing fixtures to LED technology. The Troffer Retrofit Kit can be retrofitted into most existing troffers in under 15 minutes. Optional trim plates can be included and are a great way to give a "clean" look to the installed fixture.

**FEATURES:**

- Quick installation of Troffer Retrofit Kit in existing luminaires without the need to break the ceiling plenum
- CRI >80
- 3500K, 4000K, and 5000K
- 5 year limited warranty

**CONSTRUCTION:**

- Galvanized steel body
- Reflective white finish
- Standard Dimension for 2x4 & 2x2 Retrofits

**CONTROL:**  
Compatible with standard 0-10V dimming controls

**FORM AND FIT:**  
MaxLite recommends that a product sample is tested before projects begin to check fit of the retrofit kit. The retrofit kit is designed to fit into most preexisting troffers (lensed and parabolic).

**MODEL SELECTION** Typical order example: TRK24D2340

| TRK                           | SIZE                   | D                  | WATTAGE            | CCT                                 |
|-------------------------------|------------------------|--------------------|--------------------|-------------------------------------|
| <b>FAMILY</b>                 | <b>SIZE</b>            | <b>DIMMABLE</b>    | <b>WATTAGE</b>     | <b>CCT</b>                          |
| TRK= LED Troffer Retrofit Kit | 22= 2'x2'<br>24= 2'x4' | D= Dimming (0-10V) | 23= 23W<br>33= 33W | 35= 3500K<br>40= 4000K<br>50= 5000K |

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## PENDANTS



- MLRP24E40xxD / MLRP24E40x
- 24" Round Edge Lit Pendant
- 36W
- Direct or Direct / Indirect
- White diffuser, white finish



- MLFP14DI36xxI
- 1X4 Edge Lit Pendant
- 40W
- Direct or Direct / Indirect
- White or clear diffuser, white finish



## MAXLITE UNIVERSITY

The MaxLite University Lighting Degree program offers three comprehensive courses in lighting fundamentals, ranging from beginner to advanced learning. It's free and eligible for the following continuing education units from the American Lighting Association:

- **Lighting Fundamentals - ALA: 4 CLC Credit Hours**
- **Lighting Fundamentals (Intermediate) - ALA: 2 CLC Credit Hours**
- **Lighting Fundamentals (Advanced) – ALA: 3 CLC Credit Hours**

Welcome to  
**MaxLite**  
UNIVERSITY

for Lighting  
and Technology

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The department function is to train and provide product training material for all MaxLite representatives, customers and employees. The goal of the department is to educate the staff and rep network to a full and complete understanding of our products, technologies, marketplace, and business environments. We endeavor to educate how and why lighting functions, repair and replacement, as well as compare to competitors or listing requirements. We will accomplish this by providing the tools and services proactively and as needed to supplement.

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## THANKS FOR ATTENDING!

### QUESTIONS/ANSWERS

Thank you everyone for your attention! Please feel free to use this opportunity to ask any questions you may have about MaxLite or the products shown in this presentation.

FOR MORE INFORMATION ABOUT OTHER MAXLITE PRODUCTS, OR FOR LIGHTING QUESTIONS IN GENERAL; PLEASE CONTACT:

[info@maxlite.com](mailto:info@maxlite.com)

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