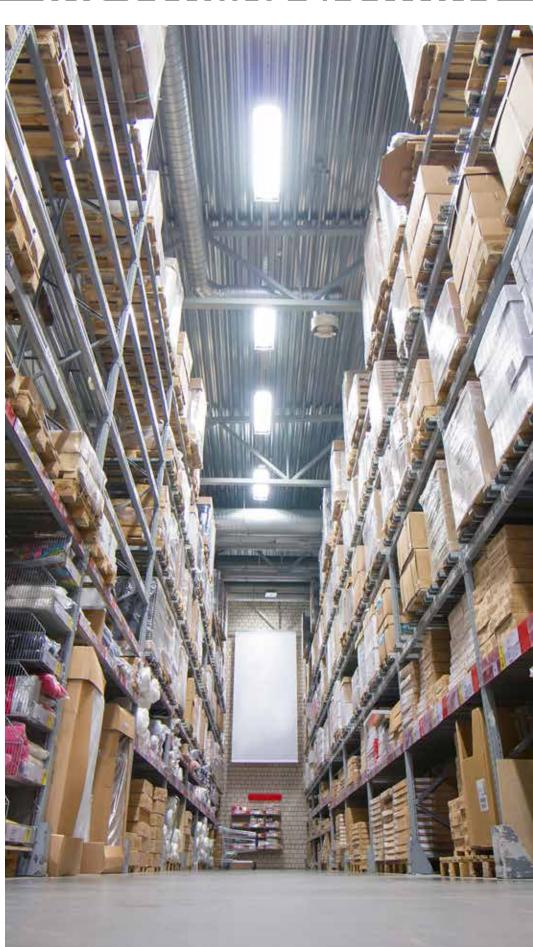


### **Boost Productivity** with Better Lighting

Owners and operators of industrial facilities face a formidable set of challenges in today's economy: inventory demands, government regulations, outsourcing overseas, shrinking operations and leaner budgets. Their success in meeting those challenges is dependent upon plant productivity, efficiency, and, now more than ever, sustainability. A well-designed lighting system can play a key role in improving output while reducing energy consumption, CO2 emissions and maintenance costs.

### Reduced Maintenance, Dramatic Savings

MaxLite's LED luminaires and lamps are 70-80% more efficient than conventional light sources and offer a much longer life. But the money-saving benefits go beyond energy costs. Switching to LED lighting also reduces the labor costs and downtime in productivity associated with re-lamping maintenance. These savings are critical to operations in which every second counts toward meeting production goals. rebate paperwork for you!





### Custom Solutions for Challenging Environments

MaxLite will work with you to select the right quantity and quality of light sources for your facility and production processes. We offer a full portfolio of durable, high-performance luminaires that meet footcandle requirements for every location, including warehouses, plants, workstations and parking areas.





#### **Cold Storage**

Our LED lighting solutions out-perform conventional light sources at lower temperatures, making them the best choice for locations where heat must be controlled, such as food storage facilities.

### Logistics

When combined with dimming controls and motion sensors, our fixtures deliver light only when and where it is needed, optimizing efficiency for picking and other warehouse operations in which large areas are inconsistently occupied.

### Manufacturing

Because they are a solid-state light source, LEDs are vibration-resistant, making them ideal for manufacturing environments that require light to be shatterproof and free of flickering.





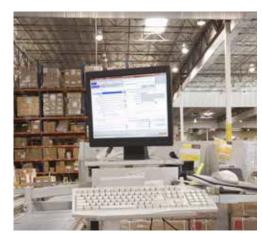
### **Parking**

Good visibility is the key to safety in indoor parking areas. Our sturdy, easyto-clean parking fixtures are engineered to provide bright, even illumination with minimal glare, creating a safe and comfortable environment for both drivers and pedestrians.



#### **Wet Locations and Other Harsh Environments**

We have solutions for even the harshest indoor and outdoor environments. Max-Lite offers a variety of IP-65 and IP-66 rated fixtures designed to withstand the ingress of pressurized water, moisture, dust, dirt and insects.



#### **Workstations**

Better lighting can improve safety on the job and boost productivity by helping keep workers focused and alert. Unlike fluorescent light sources, LEDs are instant on and do not buzz or flicker, helping reduce eye fatigue and headaches during long shifts.



Case Study:

MaxLite LED Highbays Produce Savings for Juice Manufacturer



Located in the heart of apple country in Selah, Washington, Tree Top is a leading producer of apple juice and cider, and supplier of fruit-based products and ingredients for the world's leading food and beverage manufacturers. The agricultural cooperative, owned by more than 1,000 apple and pear growers in the Pacific Northwest, has eight processing locations in Washington, Oregon and California. The company's vast operation in Selah spans several buildings, including a160,000-square-foot storage facility known as the Comet Building. The Comet Building interior was lit with 400-watt metal.

including a160,000-square-foot storage facility known as the Comet Building. The Comet Building interior was lit with 400-watt metal halide and T5 fixtures that required expensive labor and downtime in productivity to maintain, because of the facility's high ceilings. MaxLite worked with the building's owner, Doug Owens, to design a lighting solution that would reduce maintenance expenses while increasing light quality. The BayMAX Linear LED Highbay was chosen for the project because of its price-point and lumen package. The BayMAX would not only deliver the footcandles necessary for the space and eliminate the need for maintenance, but its occupancy sensor control would offer critical energy savings for a facility that is in continuous operation. In a one-to-one replacement, 100 of the 160-watt models were installed. The new LED fixtures will save the Comet Building's owner and tenant more than 1,205,000 kWh and \$114,000 in energy and maintenance costs

throughout their 50,000-hour lifetime.

"The old fixtures just became too inefficient and difficult to maintain. We couldn't even find bulbs for them anymore! With the new LEDs, the space is brighter. Our customer, Tree Top, is very happy with the new lighting system."

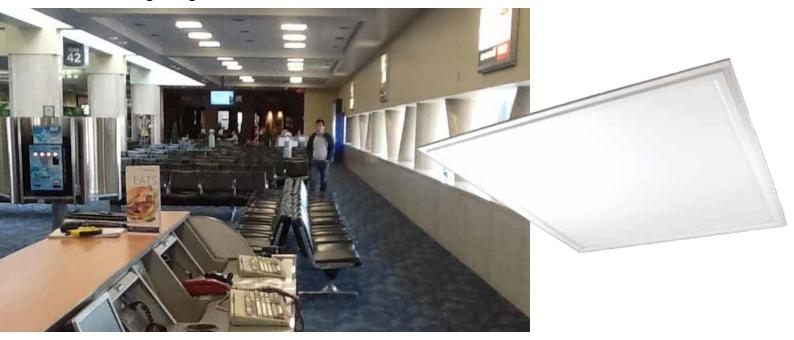
-- Doug Owens
Building Owner





### Case Study:

San Francisco International Airport Transforms Terminal with MaxLite Lighting Fixtures



"This was one of the first terminals in the United States that made the switch to SSL, and it turned out to be a fantastic decision. Omega Pacific is known for providing superior illumination and we did not disappoint with this retrofit project. The terminal transformed overnight with better light, hands down."

-- Todd Lewis, President Omega Pacific



The facility managers of Terminal One at San Francisco International Airport in California wanted to give the high-volume concourse a modern and forward-thinking look. The terminal, which serves AirTran, Alaska Airlines, Delta, Frontier, Southwest and US Airways, had illumination issues caused by aging four-tube linear fluorescent troffers. The check-in stations were not properly lit and had poor illumination on work surfaces where agents process paperwork. The overall terminal looked dim and muted.

From November 2011 through October 2012, Omega Pacific, an electrical and lighting supplier in San Francisco, replaced 500 four-lamp 32-watt T8 fluorescent lamps with 350 of MaxLite's 2'x2' 45-watt Direct Lit LED Flat Panels and 150 of the 1'x4' models by the Transportation Security Administration (TSA) checkpoints and throughout the long concourse, saving 65 percent in energy.

The new energy-efficient LED fixtures transformed Terminal 1 of the county-owned airport and increased the overall light output and uniformity. Lewis noted that the airport's owners, as well as travelers, have commented on the quality of lighting and the terminal's new fresh and crisp look.

Additionally, the airport will save on costly maintenance of up to \$100 per hour for replacing fluorescent lamps within the ceiling troffers. The DesignLights Consortium®-qualified LED retrofit fixtures will save the airport over two million kWh of energy and \$79,000 in energy and maintenance costs throughout the 50,000-hour L70-rated life of the fixtures.





High Bay Lighting	Office/ Functional	Logistics	Manufacturing	Workstations	Warehouse	Cold Storage	Outdoor	Parking
BayMAX Linear High Bay		$\checkmark$	✓		$\checkmark$			
BayMAX Round Pendant High Bay		$\checkmark$	✓		✓			
Lamp Ready Linear High Bay		$\checkmark$	✓		✓			



Low Bay Lighting	Office/ Functional	Logistics	Manufacturing	Workstations	Warehouse	Cold Storage	Outdoor	Parking
Vapor Tight Fixture	$\checkmark$	$\checkmark$	✓			$\checkmark$		
Utility Wrap	<b>√</b>	$\checkmark$	<b>√</b>	<b>√</b>				
Polygon Linear Fixture	<b>√</b>	$\checkmark$	✓	<b>√</b>				





Flat Panels	Office/ Functional	Logistics	Manufacturing	Workstations	Warehouse	Cold Storage	Outdoor	Parking
ECO-T Recessed Troffer	$\checkmark$							
Direct Lit Panels	<b>√</b>							
FlatMAX Edge Lit Panels	✓							







Lamps	Office/ Functional	Logistics	Manufacturing	Workstations	Warehouse	Cold Storage	Outdoor	Parking
T8 Lamps	$\checkmark$	$\checkmark$	✓	$\checkmark$	$\checkmark$	$\checkmark$		$\checkmark$
DirectFit T8 Lamps	✓	$\checkmark$	<b>√</b>	<b>√</b>	✓	$\checkmark$		✓
BayMAX Retrofit Lamps	✓	$\checkmark$	✓	$\checkmark$	✓			





Parking	Office/ Functional	Logistics	Manufacturing	Workstations	Warehouse	Cold Storage	Outdoor	Parking
Vapor Tight Parking Fixture								$\checkmark$
Polygon Linear Fixture								$\checkmark$
Garage and Canopy Fixtures								$\checkmark$



Outdoor Fixtures	Office/ Functional	Logistics	Manufacturing	Workstations	Warehouse	Cold Storage	Outdoor	Parking
Full Cutoff Wall Packs		$\checkmark$					$\checkmark$	
WallMax Wall Packs		$\checkmark$					✓	
Adjustable Wall Packs		$\checkmark$					$\checkmark$	
Flood Lights							✓	
StaxMAX Flood Lights							✓	
Area Light							✓	
Garage and Canopy Fixtures		<b>√</b>					✓	<b>√</b>
High Mount Area Light							✓	
Security Light Fixture							<b>√</b>	
VaporProof Jelly Jar							✓	





Quality lighting makes employees feel more secure.



LEDs resist shocks and vibrations from plant processes.



Long-life products shrink maintenance costs and prevent interruptions in production.

### **Customer Support**

MaxLite offers a full range of complimentary services to support your lighting projects:

- Facility audits
- ROI calculations
- Local representation
- Lighting layouts
- Utility rebate assistance
- Lifetime product service

### **Utility Rebates Reduce Upfront Costs**

While the long-term savings make LED the obvious choice over other lighting sources, utility rebate programs can reduce the overall cost of ownership. MaxLite offers many fixtures and lamps that are ENERGY STAR or DesignLights Consortium (DLC) qualified, making them eligible for nationwide rebate programs. We will work with you to transform the lighting in your buildings and facilities, while ensuring your upfront investment is paid back as quickly as possible. Our utility solutions team will even complete the rebate paperwork for you!

### Why MaxLite?

MaxLite has more than 20 years of experience providing certified energy-efficient lighting solutions to the commercial building and residential markets. One of the first movers into LED technology in the industry, MaxLite offers an extensive line of state-of-the art indoor and outdoor LED lamps and luminaires. We are a four-time recipient of the prestigious ENERGY STAR® Partner of the Year Award for our industry leadership and continue to be at the forefront of energy efficient technologies through the innovative research and development capabilities of our New Jersey headquarters and California facility.

MaxLite supports its products with the highest standards of quality assurance and customer support. We keep our products in stock and available for immediate purchase and delivery, shipping within the United State in one to three business days on standard orders. We are the lighting company that delivers certified quality LED solutions when you need them, and keeps delivering when you need us.





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