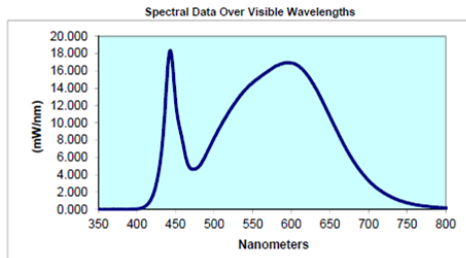


MaxLite Webinars: Lamp Ready Fixtures - 5/28 @ 12pm EST

Questions & Answers:

GD from Danbury, CT: What about sensitive museums--is there UV?

MaxLite Anaheim: UV spectrum is 400 nm to 100 nm, the following is a waveform of an Osram LED at 3800k CCT, you'll see that most of the energy is above 400nm, so this is why most people claim "no UV" (there's always some trickle)



DH from Palm Desert: Can these fixtures be dimmed when used in conjunction with your LED T8 lamps?

MaxLite Anaheim: No the by-pass lamps are non-dimming.

RH from Tulsa: Can the lamp ready fixtures be used with occupancy sensors?

MaxLite Anaheim: The occ sensor is on/off "MSO" version sensor.

MS from Casper, WY: Will you be offering an 8' LED T8 ready strip for use with four lamps?

MaxLite Anaheim: Pretty typical we will value new product based on demand, so please ensure your voice is heard, and advise your MaxLite reps of your needs. We are looking at this application, but not on a solid intro timeline.

LS from Lincoln, California: Will the lamp ready hi bay fixtures perform well enough for a high bay application?

MaxLite Anaheim: The applications team is pretty happy with output of 22w fixture <35'; its up to customer to take a look at a layout and confirm spacing vs Fc is acceptable. It is easy to get a 10K Lumen HB using By-pass lamps. We intend to make available "typical Warehouse" layouts to allow better comparisons between product, the Applications team should have something available in a couple weeks, we'll announce via MaxLite minute.

JH from Puerto Rico: What about enclosure or frame doors: with clear lens, prismatic lens, louver cells configuration?

MaxLite Anaheim: All existing LED fixture accessories, like doors and lenses are interchangeable.

DJ from Dallas, Texas: Will you offer the products with emergency ballasts if required?

MaxLite Anaheim: Yes, we are currently developing EM system to offer.

MaxLite Anaheim: An IOTA inverter can be used as a system level EM unit.

JH from Puerto Rico: Where are these fixtures made? USA, China?

MaxLite Anaheim: They are manufactured in China.

DD: what makes it a 10 year VS 5 year, extra cost?

MaxLite Anaheim: Lamp warranties are good for enclosed use, when used in a MaxLite fixture such as vapor tight.

JH from Puerto Rico: Pricing available for these fixtures?

MaxLite Anaheim: All presented fixtures are available through your MaxLite sales rep. Prices are available.

LS from Lincoln, California: What is the difference in construction to make the LED T8 10 years warranty?

MaxLite Anaheim: Will need to follow up on construction differences between 5/10yr lamps.

BJ Omaha, Nebraska: Are you planning any T5 lamp ready fixtures?

MaxLite Anaheim: Currently T5 lamps are not as abundant, but as demand builds we'll certainly consider them.

SL: will your products work with any other manufacturers products?

MaxLite Anaheim: As long as the pin configuration and wiring schematic is same; any lamp up to 22w can be used. We advise caution where "Direct fit" may be installed near where "By-Pass" versions are used. They are not interchangeable.

BJ from Omaha, Nebraska: Any plans to ship pre-lamped (installed) lamp ready fixtures?

MaxLite Anaheim: We have considered, however there are 2 issues: LED lamps are heavier, so require added packing to protect, so costs climb. 2nd if arrive damaged, not easy to pinpoint cause. If needed for large project orders, something can be arranged, but not set up as daily best practice.

MaxLite: Special thanks to our Product Manager Pat Treadway over in our Anaheim office for helping us answer questions today.