

WELCOME

LED T8 LAMP READY FIXTURES

5/28/15 Webinar

Presented by: Bill Fenimore





WEBINAR TOPICS:



MAXLITE PRESENTS: LED T8 LAMP READY FIXTURES

Topics:

- Why LED?
- UL Listing
- MaxLite's Lamp Ready Fixture Series
- Utility Strip Product Specifications
- High Bays Product Specifications
- Vapor Tight Product Specifications
- Which LED T8 lamp should I use?
- Applications
- MaxLite Services
- Q&A









LED PRODUCTS

View our Product Library for a complete list of LED indoor and outdoor lamps and luminaires. Click Here

LEDs offer a number of advantages over traditional light sources.

LEDs...

- · Offer 80% energy savings over incandescents.
- · Contain no mercury, lead or other hazardous materials.
- · Turn on instantly.
- · Are dimmable.
- Last up to 100,000 hours (100 times more than an incandescent!).
- Do not emit ultraviolet or infrared rays during operation.
- · Operate cooler.
- Do not burn out (they become dimmer after their lifetime).

WHY LED:



WHAT ARE LED T8 LAMP READY FIXTURES?

- MaxLite's Lamp Ready series of fixtures is a value-driven solution to enable installers to <u>maintain</u> <u>UL product listing while</u> <u>upgrading to LED.</u>
- In addition to simplifying the upgrade process for the contractor, the fixtures offer ease of maintenance and peace of mind for the end-user.





UL & BUILDING CODE STANDARDS:



UL LISTING? NO PROBLEM!

Contractors are often faced with fluorescent fixtures of varying ages and conditions on a job that must be either modified, or replaced, to comply to UL and building code standards.

We found that many MROs were avoiding the adoption of LED T8 lamps because they were uncertain whether bypassing a ballast keeps the original UL product listing intact. Our new Lamp Ready Series was designed to remove that barrier by introducing a low-cost, complete fixture solution that is an easy choice over a modified fluorescent fixture that may not be UL-listed for LED use.







UL & BUILDING CODE STANDARDS:



UL LISTED

- The Lamp Ready series was developed in response to a strong market demand for a new construction housing that is UL-listed specifically for LED replacements lamps that do not need a ballast.
- The UL certification mark indicates the product has been tested to meet globally accepted standards of product safety set forth by Underwriters Laboratories, in pairing an internally driven LED lamp with a dedicated new construction housing.
- These fixtures offer ease of maintenance for the end-user, who is able to re-lamp the housings with MaxLite brand LED T8 lamps with the certainty that everything is still UL listed.







SERIES OVERVIEW:



LAMP READY FIXTURE SERIES:





Validations & Accolades:



Overview:

Designed to create a complete UL-listed fixture by the most economical means, MaxLite offers the lamp ready series as a companion to our internal driver LED Linear T8 replacement lamps. The fixtures allow installers to avoid bypassing the ballast and adopt the energy-saving benefits of LED technology while keeping the product UL listing intact. The series includes Vapor Tight, Utility Strip and Linear Highbay fixtures, with more models to come.

Works with LED Linear T8 - Internal Driver



Lamp Ready Linear Utility Strips



Lamp Ready
Linear Highbay



Lamp Ready Vapor Tight



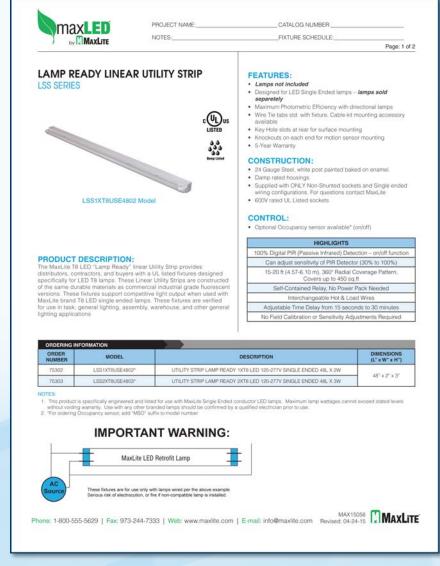
LSS SERIES FIXTURES:



LAMP READY LINEAR UTILITY STRIPS

MaxLite's Lamp Ready Utility Strip provides distributors, contractors, and buyers with UL listed fixtures designed specifically for LED T8 lamps. These fixtures are verified for use in task, general lighting, assembly, warehouse, and other general lighting applications.

- Designed for LED single ended lamps
- 24 gauge steel damp-rated housing
- Maximum photometric efficiency with directional lamps
- Cable kit mounting accessory available
- Key hole slots at rear for surface mounting
- Knockouts for motion sensor mounting
- 5-year warranty





BLHT SERIES FIXTURES:



LED T8 LAMP READY HIGHBAY

MaxLite's **LED T8 Lamp Ready linear Highbay** provides distributors, contractors, and buyers with a UL listed fixtures designed specifically for **LED T8 lamps.** These fixtures are verified for use in Highbay, Lowbay, assembly, warehouse, and other general lighting applications.

- 4, 6 and 8 lamp models designed for LED single ended lamps
- 22 gauge galvanized steel damp-rated housing
- High polish reflector 86% enhanced
- Maximum photometric efficiency with directional lamps
- Up to 30 ft mounting height (cable kit mounting accessory available)
- Hinged door for emergency backup ballast access
- Optional occupancy sensor available
- 10-year warranty







CONSTRUCTION:

. 22 Gauge Galvanized Steel, white post painted baked on

. Knockouts on each end for motion sensor mounting

- . High Polish Reflector 86% enhanced
- . Supplied with ONLY Non-Shunted sockets and Single ended
- wiring configurations. For questions contact MaxLite Fits current MaxLite Linear HB door, wire guard, and lens accessories

. Optional Occupancy sensor available* (on/off)

	HIGHLIGHTS
	100% Digital PIR (Passive Infrared) Detection - on/off function
	Can adjust sensitivity of PIR Detector (30% to 100%)
	Excellent Radio Frequency Immunity
	Up to 30 ft mounting height
	15-20 ft (4.57-6.10 m), 360° Radial Coverage Pattern, Covers up to 450 sq.ft
	Self-Contained Relay
	No Power Pack Needed
	Interchangeable Hot & Load Wires
	Impossible to Wire Backwards
	Adjustable Time Delay from 15 seconds to 30 minutes
	No Field Calibration or Sensitivity Adjustments Required
•	No required Ground

The MaxLite T8 LED Lamp Ready linear Highbay provides distributors contractors, and buyers with a UL listed fixtures designed specifically to LED T8 lamps. These Linear Highbay are constructed of the same durable ersions. These fixtures support competitive light output when used with MaxLite brand T8 LED single ended lamps. These fixtures are verified for use in Highbay, Lowbay, assembly, warehouse, and other general lighting

Caution:This product is specifically engineered and listed for use with MaxLite Single Ended conductor LED lamps. Maximum lamp wattages cannot exceed stated levels without voiding warranty. Use with any other branded lamps should be confirmed by a qualified electrician prior to use.

ORDER NUMBER	MODEL	DESCRIPTION	DIMENSIONS (L" x W" x H")
75428	BLHT4XT8USE4810	4 Lamp Linear Highbay Lamp Ready	48 x 10 x 3
75429	BLHT6XT8USE4815	6 Lamp Linear Highbay Lamp Ready	48 x 15 x 3
75430	BUHTBXT8USE4820	8 Lamp Linear Highbay Lamp Ready	48 x 20 x 3

1. *For ordering Occupancy sensor, add "MSO" suffix to model number

Phone: 1-800-555-5629 | Fax: 973-244-7333 | Web: www.maxlite.com | E-mail: info@maxlite.com | Revised: 04-02-15 | MAXLITE







BLHT SERIES FIXTURES:



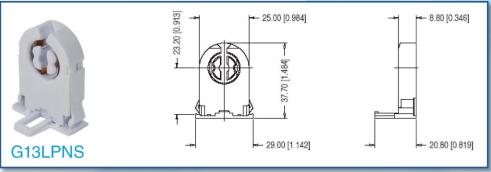
LED T8 LAMP READY HIGHBAY ACCESSORIES

MaxLite's current Linear Highbay door, wire guard and lens accessoires **ARE COMPATIBLE** with the LED T8 Lamp Ready Highbay fixtures.



T8 & T5 HIGHBAY ACCESSORIES:

ORDER CODE	ITEM NUMBER	DESCRIPTION	
71827	MLFHBL4DF	4 lamp T8 door frame and lens	
71826	MLFHBL6DF	6 lamp T8 door frame and lens	
72053	MLFHBL4DFWG	4 lamp T8 door frame and wire guard	
72054	MLFHBL6DFWG	6 lamp T8 door frame and wire guard	
72049	MLFHBL4DFWGL	4 lamp T8 door frame, wire guard and lens	
72050	MLFHBL6DFWGL	6 lamp T8 door frame, wire guard and lens	
70224	SKFHBLC120	120V 10' cord with plug	
70225	SKFHBLC277	277V 10' cord with plug	
71415	STD480-277-4	4 lamp T8 & T5 step down transformer (347-200V & 480-277V)	
71414	STD480-277-6	6 lamp T8 & T5 step down transformer (347-200V & 480-277V)	
71119	MLCHKSQ	Linear highbay cable hanging kit	
73978	G13LPNS	G13 Low Profile Non-Shunted Lamp Holder	



LSV SERIES FIXTURES:



LAMP READY VAPOR TIGHT SERIES

The MaxLite Lamp Ready Vapor Tight series provides Architects, Specifiers, and Buyers with a UL listed fixture. Offering classic IP65 ratings, with spec grade Stainless steel latches, these fixtures come pre-wired for single ended operating LED T8 lamps.

- Stainless steel spec grade clasps and clips
- Lead wires 7' for tandem wiring, no need for back and end knockouts
- Sockets wired in series via non-shunted sockets
- Ceiling or wall mounted. Surface mount brackets included
- Engineered and UL rated up to 22w per set of lamp holders
- Hermetically sealed for wet environments
- Sockets rated to 660w, 600v, UL Listed
- Indoor 5 year warranty / Exterior 3 year warranty

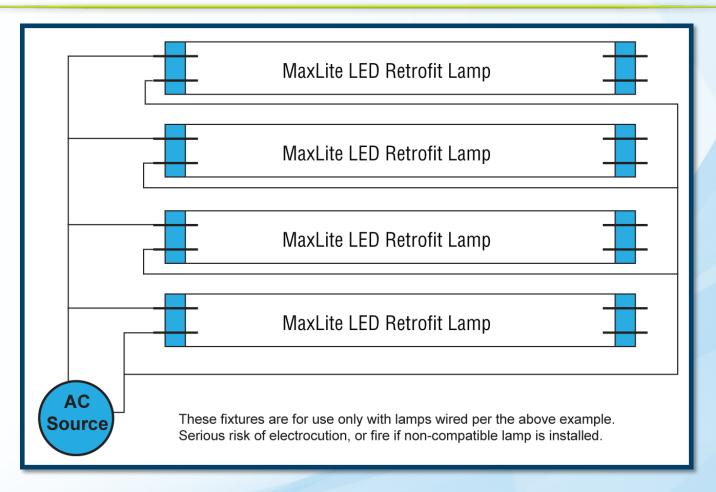




LED T8 LAMPS:



LED T8 LAMPS - IMPORTANT WARNING



These fixtures are specifically engineered and listed for use with MaxLite Single Ended conductor LED lamps. Maximum lamp wattages cannot exceed stated levels without voiding warranty. Use with any other branded lamps should be confirmed by a qualified electrician prior to use.



LED T8 LAMPS:



WHICH LED T8 LAMP SHOULD BE USED WITH LAMP READY FIXTURES?



LED Linear T8 - External Driver

An LED F32 T8 lamp for all locations where four-foot fluorescent tubes are now used, the LED T8 consumes just 20 watts and is powered by either a one- or two-lamp driver configuration, allowing for one to six LED tube configurations within a typical troffer.

LED Linear T8 - Internal Driver

MaxLite's LED Linear T8 with internal driver replacement Lamps are the ideal energy saving choices when upgrading traditional linear T8 or T12 fluorescent lamps in fixtures containing standard non-shunted G13 (medium bi-pin) sockets.



LED Linear T8 - DirectFit

DirectFit LED T8 lamps make upgrading fluorescent fixtures to LED technology effortless. By using the existing ballast, these energy-saving replacement lamps install into linear fluorescent fixtures without any extra labor or re-wiring.

MaxLite's LED Linear T8 with internal driver replacement Lamps are the ideal energy saving choices when upgrading traditional linear T8 or T12 fluorescent lamps in fixtures containing standard non-shunted G13 (medium bi-pin) sockets. MaxLite LED T8 lamps can provide up to 44 percent in energy savings when compared to 32-watt fluorescent lamps.



LED LINEAR T8 – INTERNAL DRIVER:



LED T8 – Linear Replacement Lamp

- 2' & 4' lamps are DLC qualified
- Universal voltage: 120V-277V
- Color Rendering Index (CRI): ≥82
- 50,000 hour life
- High power factor: ≥.90
- Simple ballast bypass
- Instant on
- Mercury free and virtually no UV or IR light
- Non dimmable
- Suitable for enclosed fixture
- Five year limited warranty (10 Year optional)



Phone: 1-800-555-5629 | Fax: 973-244-7333 | Web: www.maxlite.com | E-mail: info@maxlite.com | Revised: 12-01-14 | | MAXLITE

APPLICATIONS:



LED T8 LAMP READY FIXTURE APPLICATIONS











MAXLITE UNIVERSITY:



University.MaxLite.com



MAXLITE LIGHTING & TECHNOLOGY UNIVERSITY







The department function is to train and provide product training material for all MaxLite representatives, customers and employees. The goal of the department is to educate the staff and rep network to a full and complete understanding of our products, technologies, marketplace, and business environments. We endeavor to educate how and why lighting functions, repair and replacement, as well as compare to competitors or listing requirements. We will accomplish this by providing the tools and services proactively and as needed to supplement.

Click here to get started!

CUSTOM PRODUCT/TECH TRAINING:



Custom Product & Technology Training

Ask about our FREE custom webinar/training services!

- Lunch and Learn
- Breakfast and Learn
- Online via webinar
- Focus on a specific MaxLite product or a broad overview
- Focus on LED Technology or general lighting training
- Custom Presentations for your customers or staff

Email Bill Fenimore at bfenimore@maxlite.com for more info!



UTILITY REBATE SERVICES:



MAXLITE'S UTILITY REBATE SERVICES

MaxLite makes it easy to find and complete rebates for you and your customers!

- C&I Rebate Finder
- Utility Rebate Flyers
- Custom Rebate Calculator
- DLC / ENERGY STAR / LDL Product Listings
- Utility Rebate Paperwork Service

Email Joe Pater at jpater@maxlite.com for more info!



THANKS FOR ATTENDING!



QUESTIONS/ANSWERS

Thank you everyone for your attention! Please feel free to use this opportunity to ask any questions you may have about MaxLite or the products/topics discussed in this presentation.

FOR MORE INFORMATION ABOUT OTHER MAXLITE PRODUCTS, OR FOR LIGHTING QUESTIONS IN GENERAL; PLEASE CONTACT:

info@maxlite.com http://www.maxlite.com 1-800-555-5629

