

LIGHTFAIR 2016 FEATURED PRODUCTS

May 26, 2016





TODAY'S AGENDA

Indoor:

- LED Acrylic High Bay Pendant
- HL Series Linear High Bay

Outdoor:

- 80W Wallpack
- ARX Area Light
- QuadroMAX









ACRYLIC HIGHBAY PENDANT

LED Acrylic
Highbay Pendant

The LED Acrylic Highbay Pendant blends high performance with a premium aesthetic well suited for retail and big box stores, auto showrooms, gymnasiums, warehouses and manufacturing facilities.

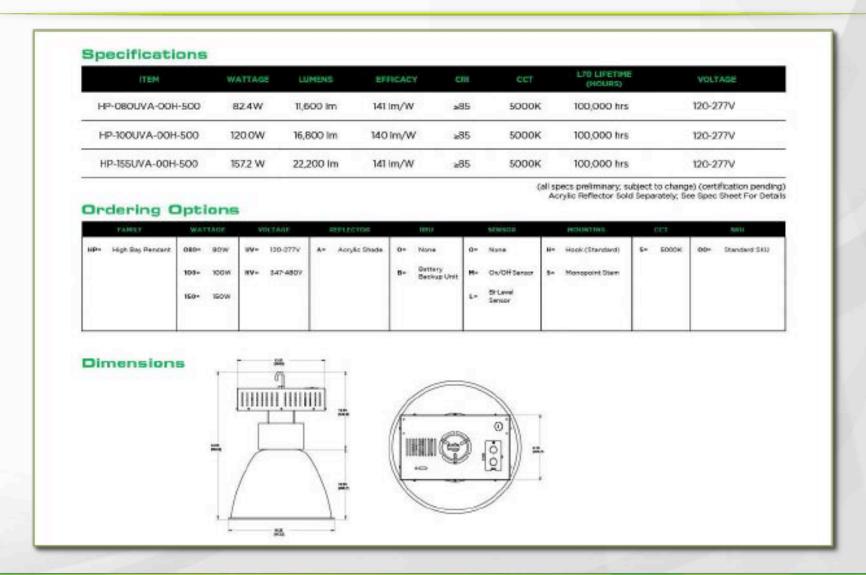
The highbay's cutting-edge optics and durable acrylic reflector deliver high vertical footcandles with minimal glare.

- Achieves ≥140 lumens per watt (qualifies for proposed DLC 4.0 specifications)
- 0-10V Dimming
- Indoor / Damp rated
- . L70 Lifetime of minimum 100,000 hours





ACRYLIC HIGHBAY PENDANT





ACRYLIC HIGHBAY PENDANT

- Round Acrylic (HP-150UVA-00H-500)
 Available Q2
 - 12,000 lumens @ 80W
 - 18,000 lumens @ 120W
 - 24,000 lumens @ 155W
 - Aluminium reflector optional

Features:

- 5 years limited warranty
- Power Factor > 0.9
- 0-10V Dimming
- High performance with efficacy of 140 lm/W
- Indoor / Damp rated
- Min. 100,000 hour L70 Lifetime
- Standard hook attachment provided
- Operating temperature: -4°F to 104°F
- ACRYLIC REFLECTOR SOLD SEPARATELY









HL SERIES LINEAR HIGHBAY (AUGUST 2016)

HL Series LED Linear Highbay

The HL Series LED Highbay delivers the lumen output of a traditional highbay in a form factor one-fourth the size. Now that's efficient.

- Approximately 14" x 24"
- Replaces up to 600W fluorescent/HID
- Variety of distributions & mounting options
- Up to 130 lm/W efficacy, over 100,000-hour lifetime (L70)





HL SERIES LINEAR HIGHBAY (AUGUST 2016)

MODEL SELECTION Typical order example: HL-150UW-50EM						
HL						
FAMILY	WATTAGE	VOLTAGE	BEAM SPREAD	сст	OPTIONS	
HL= High Bay Linear	100= 100W 150= 150W 200= 200W	U= 120-277V H= 347-480V	N= Narrow W= Wide	35= 3500K 40= 4000K	(OMIT)= None EM= Battery Backup	
				50= 5000K	MSO= On/Off Sensor	
					MSV= Bi-Level Sensor	
					TS= Translucent Lens	

SPECIFICATIONS:		HL-100UW-XX	HL-150UW-XX	HL-200UW-XX			
ITEM	SPECIFICATION	DETAILS					
	Power Consumption (W)	103.9	149.9	195.6			
GENERAL PERFORMANCE	Lumens Delivered (lm)	13,400	19,500	25,000			
	Efficacy (Im/W)	129	130	128			
	CRI		≥70				
	Color Temperature (K)	5000K (Additional CCT available, contact MaxLite for info.)					
	L70 Lifetime (hours)	100,000					





HL SERIES LINEAR HIGHBAY (AUGUST 2016)

- Linear (HL-100UW-50) Available in August
 - 12,000 lumens @ 100W
 - 18,000 lumens @ 150W
 - 24,000 lumens @ 200W
 - Options include BBU, Motion Sensor, Lens,
 Wire Guard, Cord, NEMA plugs, and High Voltage

Features:

- Narrow and wide lens distribution
- Operating temperature -20°C to 50°C
 (100W & 150W) and -20°C to 40°C (200W)
- Suitable for Damp locations
- L70 lifetimes projected to be 100,000 hours
- 347-480V option available
- Translucent lens offered for diffuse light
- Wire guard available for additional protection
- 0-10V Dimming standard
- 100W equiv. to 250W fluorescent high bay &
 150W & 200W equivalent to 400W HID fixture









80W WALLMAX LED WALL PACK





MARKET/VALUE PROPOSITION

- WPL80 is an ideal retrofit solution
 - 400W HID lamps account for significant share of existing wall packs
 - Forward throw and illumination levels replicate existing 400W HID wall packs installations
 - Fully covers space used by traditional wall packs
- WPL80 is also competitive with existing LED solutions
 - Efficacy over 112 lm/W; 100,000 hour L70 lifetime





ORDERING

WPL		A		50			
FAMILY	NOMINAL POWER, EQUIVALENCY	GENERATION	VOLTAGE	сст	FINISH	CONTROLS	
WPL= Large Wall Pack	2 80= 80W, 400W MH equiavlent	A= Generation A	U= 120-277V, std.	50= 5000K	B= Bronze, std W= White	(OMIT)= None PC12= 120V Integral Photocontrol PC27= 277V Integral Photocontrol	

- WPL80 follows new MaxLite outdoor nomenclature
- Available options:
 - White finish
 - PC12/PC27









LISTING & FEATURES













FEATURES

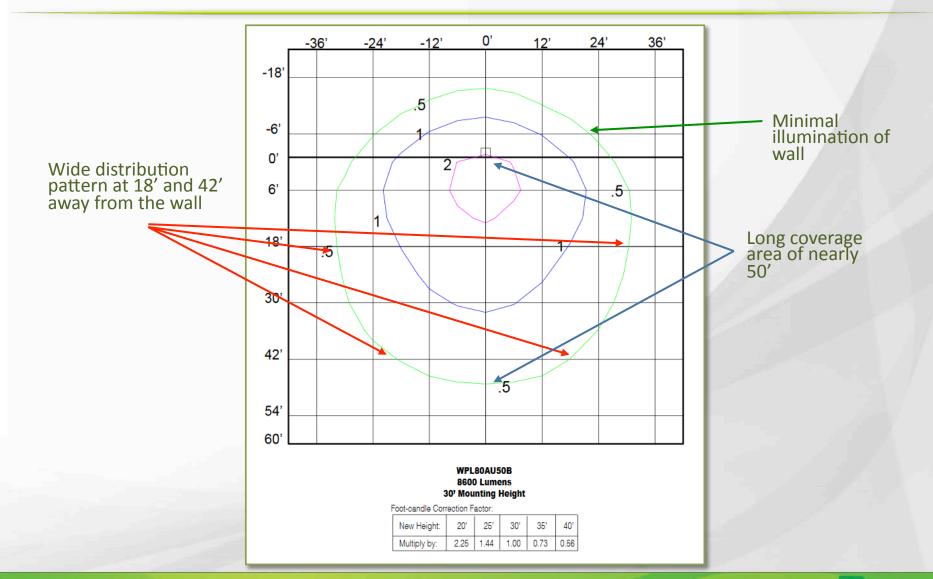
- 8,600 lumens
- 100,000 L70 lifetime
- Efficacy: 112 LPW
- DLC in progress

CONSTRUCTION

- High operating temp range of -22°F - 122°F
- Heavy-duty cast aluminum housing is polyester
- Powder-coated to be rust and corrosion proof
- Dirt and bug free
- Shatter-resistant glass



PHOTOMETRIC PERFORMANCE







HID COMPETITION

- WPL80 is the ideal retrofit solution
- Offers a slimmer profile (shorter depth compared to competition)
- Occupies same footprint of traditional housing
- Easy install/maintenance lighter than the traditional solution

Manufacturer MaxLite		Competitor	Competitor	Competitor	Competitor	
Model	WPL80AU50B	Α	В	С	D	
Weight (lb)	15.9	37	42	26.2	32	
Length (in)	18.5	17	16.625	17.1	18.2	
Height (in)	9.5	9	10	9	9.01	
Depth (in)	9.5	13	12.75	13	12.77	



X-LARGE AREA LUMINAIRES – ARX SERIES







MARKET/VALUE PROPOSITION

- ARX is an ideal retrofit solution
 - Efficacy, Weight, and Effective Projected Area (EPA) are uniquely competitive
 - Similar profile, matching finish for QuadroMax
 - Efficacy over 114 lm/W; 345,000 hour L70 lifetime
 - Consumes just 250 watts
- Applications:
 - Car dealerships
 - Parking lots
 - Campuses
 - Completing QuadroMax projects with a higher-output solution





ORDERING

MODEL SELECTION Typical order example: ARX25UT550B0A0								
AR	х	25		Т5	50			
FAMILY	SIZE	NOMINAL WATTAGE, EQUIVALENCY	VOLTAGE	DISTRIBUTION	ССТ	FINISH	PHOTOCONTROL	MOUNTING
AR= Area Light	X= X-LARGE	25= 250W, 1000W MH equivalent	U= 120- 277V, std H= 347-480V	T5= Type V	50= 5000K	B= Bronze, std RAL 8019 W= White, RAL 9003	0= None, std 3= Photocontrol receptacle 3-pin 4= Daylight/ Motion Sensor (Hi/Low/Off)	A0= 4" Square Pole Arm K0= 2-3/8" Slipfitter Knuckle F0= Fixed 2-3/8" Knuckle

- Available options:
 - 347-480V
 - White finish
 - 3-pin photocontrol receptacle
 - Daylight/Motion sensor
- Available mountings
 - Straight Arm for 4" square pole:
 - Suitable for mounting 4 ARX to a single pole
 - Drilling template included on Instruction Manual
 - Knuckle: Adjustable 2-3/8" tennon
 - Fixed Knuckle: 2-3/8" tennon without adjustability



AREA LIGHTS:



LISTING & FEATURES















FEATURES

- ~29,000 lumens
- 345,000 L70 lifetime
- Efficacy: 114 LPW
- DLC in progress
- 0-10V dimming standard
- 20kA Surge Suppression Standard

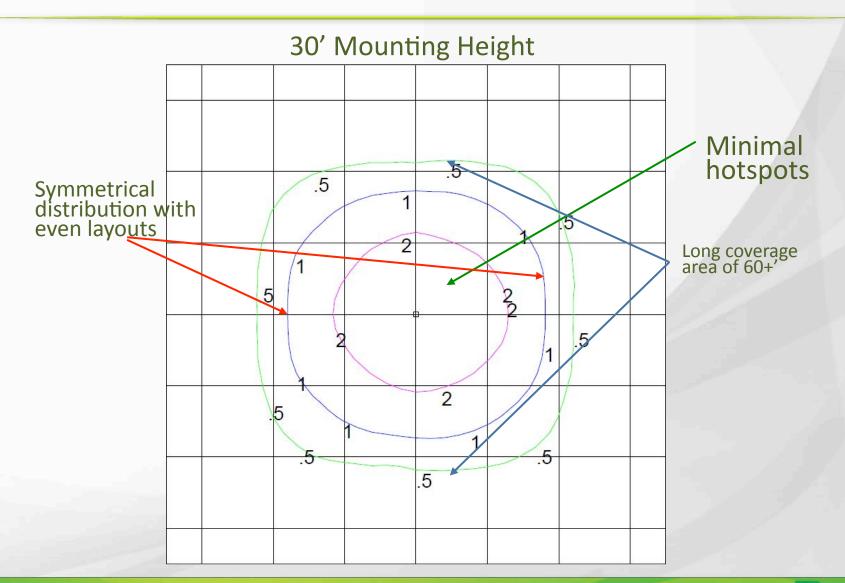
CONSTRUCTION

- Bronze finish matches QuadroMax; white finish matches RAL of popular poles for car lots
- Die-cast aluminum with polyester-powder coat
 - Weight: 19.8 lbs
 - EPA: 0.95 sq. ft.
- Wide operating temp range of -40°F to 108°F
- IP66 rated for high-pressure washdown (IP65 if ordered with motion sensor)





PHOTOMETRIC PERFORMANCE

















UNIVERSAL APPEAL

Meet QuadroMAX, a single fixture that can be scaled across four main categories of outdoor lighting (Area, Flood, Wall Pack, Canopy) and multiple applications. Using eight different mounting arms, the fixture can be customized into virtually any type of outdoor fixture.







Wall Pack



Flood Light



Canopy





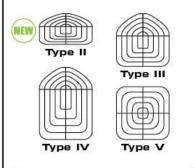
BROAD LUMEN OUTPUT RANGE



HOUSE SIDE SHIELD



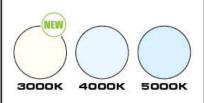
COMPLETE PHOTOMETRIC DISTRIBUTION



20kV SURGE SUPPRESSOR



WARM TO COOL COLOR TEMPS



10-YEAR WARRANTY



THREE COLORS AND FINISHES



DLC PREMIUM LISTED







For more information on QuadroMAX visit: http://www.quadromax.com





MAXLITE LIGHTING & TECHNOLOGY UNIVERSITY



MaxLite University has been updated for 2016!
All three courses now include information on LED technology, fixtures, Lamps, ENERGY STAR and other certifications.



MaxLiteUniversity.com





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- Utility Rebate Paperwork Service

Email Joe Pater at jpater@maxlite.com for more info!



THANKS FOR ATTENDING:



QUESTIONS/ANSWERS

Thank you everyone for your attention! Please feel free to use this opportunity to ask any questions you may have about MaxLite or the products shown in this presentation.

FOR MORE INFORMATION ABOUT OTHER MAXLITE PRODUCTS, OR FOR LIGHTING QUESTIONS IN GENERAL; PLEASE CONTACT:

info@maxlite.com http://www.maxlite.com 1-800-555-5629

