SHORTER ROI ON YOUR LED PROJECTS

MAR 8, 2010

Answers provided by Greg Murphy (GM), MaxLite Product Manager and Webinar Presenter except where answers were provided by other attendees as noted.

- **Leonard:** *What kind of building are you basing this 6 hours on?*

  GM: Good question. This is a hospital in the North East region. The 385 pieces of 2x4 fixtures are all in the public areas and hallways.

- **Bob Shultz:** *Will this PowerPoint be available after the presentation?*

  GM: We will make all the materials available to all the participants.

- **Tim Lamberth:** *Do you have any additional setting for 0-10V interface?*

  GM: Yes, they are compatible with 0-10V wall dimmers.

- **Penn Ltg:** *Are you listed on the Lutron website LED compatibility site?*

  GM: I had not known about this site. We have worked extensively with Lutron and I will apply to be listed on their compatibility site.

- **Scott:** *If you are taking suggestions. Mondays are an intense work day. Try for later in the week?*

  GM: We do appreciate the suggestion and will consider your input for future webinars.

- **Derek/Deco:** *The 90W LED 2x4 is to replace a 3 lamp T8?*

  GM: Yes and we have the IES files to prove it.

- **Penn Ltg:** *Are you working with any state/utilities for rebate approval?*

  GM: There are many programs across the country; most require LM80 and LM79 data. We have LM80 now and will have LM79 as soon as the testing is complete later in the year.

- **Dave ESC:** *Are there different Kelvin ratings for LED flat panels?*

  GM: Yes, they are available in both 3000K and 5000K

- **Jeff:** *Can you let me know the highest lumen package and efficacy you offer for a 2x2?*

  GM: The 2x2 is 3150 lumens and the 2x4 are 5000 lumens. Keep in mind that the LLF (Light Loss Factor) is very low compared to fluorescent.