MaxLite

A NEW WAVE OF LIGHT



UPDATES TO DOWNLIGHTS PORTFOLIO
JULY 26, 2018





Agenda

- Updates to Downlight Portfolio
 - Starting downlight portfolio (Commercial)
 - Which commercial downlights will work best for my project?
 - Commercial downlight selection guide / Product overview
 - Residential downlight options / Product overview
- MaxLite University
- Subscribe
- Social Media
- Q&A







STARTING COMMERCIAL PRODUCT PORTFOLIO



Current Products











Phase Out: DLR, RR, RCF, RAF





Commercial: Which downlights will work best for your project?

MaxLite has a downlight for every application. From commercial to residential, there are a variety of options to choose from. Recent changes to the product line will make it easier to choose the right product for your application. We are improving some existing products, and introducing a new line with modular engines, reflectors and housings to meet both retrofit and fixture needs.

Commercial Downlights:



Universal Commercial Downlight Fixtures



ECO Series-Commercial Recessed Retrofit Downlight



Commercial Recessed Downlight Retrofits











RCF LED Universal Downlights

RRECO
LED Commercial Downlight
Retrofits Economical Series

RRC
LED Commercial Downlight Retrofits

Retrofit?	Yes		Yes		Yes				
Fixture?	Yes		Yes w/ frame accessory		Yes w/ frame accessory				
Nominal Size	6"	8"	6"	8"	4"	6"	8"	9"	
Wattages/ Nominal Lumens	13W/1300 lm, 18W/1800 lm	13W/1400 lm, 18W/1900 lm	12W/950 lm, 18W/1400 lm, 27W/2200 lm	12W/1000 lm, 18W/1500 lm, 24W/2000 lm, 40W/3300 lm	10W/900 lm, 15W/1350 lm	10W/900 lm, 15W/1350 lm, 20W/2000 lm	10W/900 lm, 15W/1500 lm, 20W/2000 lm, 30W/3200 lm, 50W/4600 lm	10W/900 lm, 15W/1500 lm, 20W/2000 lm, 30W/3200 lm, 50W/4600 lm	
сст	3000K, 3500K, 4000K		3000К, 4000К		3000K, 3500K, 4000K				
CRI*	≥80		≥80		≥80				
Voltage	120-277V		120-277V		120-277V				
Dimming	Triac (120V only)		0-10V		0-10V, Triac (120V only)				
EM Option	lota IIS-35-HE Compatible (Not sold by MaxLite)		EBUDV487D145A (Sold Seperately)		Integrated Emergency Backup				
Rating	Non-IC/Damp		Non-IC/Damp		IC/Non-IC/Damp				
Safety Certifications	ETL Classified, ETL Listed		UL Classified		UL Classified				
Certifications	Energy Star		Energy Star		Energy Star				
L70	50,000 Hours		50,000 Hours		50,000 Hours				
Warranty	5 Years		5 Years		5 Years				
Accessories	None		Frames, Trim Extender		Frames, Trim Extender				

^{*} High CRI available by special order





Ceiling Helght	Lumens	Equivalencies	4"	6"	8"	9"
8, 20,	1000 ± 250	MH - 50W CFL - 18W, 26W, 32W	RRXC10U## +RRC4-RFL	RRXC10U## + RRC6-RFL RRECO612##W/V2	RRXC10U## + RRC8-RFL RRECO812##W/V2	RRXC10U## + RRC9-RFL
8'-20'	1500 ± 250	INC 65W BR30, 120W BR40, 150W A21	RRXC15U## + RRC4-RFL	RRXC15U## + RRC6-RFL RRECO618##W/V2 RCF613##W	RRXC15U## + RRC8-RFL RRECO818##W/V2 RCF813##W	RRXC15U## + RRC9-RFL
	2000 ± 250	MH - 70W CFL - 2/26W, 1/42W, 1/57W, 2/32W INC 200W A21		RRXC20U## + RRC6-RFL RREC0627##W/V2 RCF618##W	RRXC20U## + RRC8-RFL RREC0824##W/V2 RCF818##W	RRXC2OU## + RRC9-RFL
20'-30'	2500 ± 250					
30'-40'	3000 ± 250				RRXC30U## + RRC8-RFL RREC0840##W/V2	RRXC30U## + RRC9-RFL
	3500 ± 250	MH - 70W, 100W CFL - 3/26W, 3/32W, 2/42W, 3/42W, 2/57W INC 300W BR40				
	4000 ± 250					
	4500 ± 250				RRXC50U## + RRC8-RFL	RRXC50U## + RRC9-RFL





UNIVERSAL COMMERCIAL DOWNLIGHT FIXTURES

RCF Series Overview:

The Universal Downlight Fixture is an economical, all-in-one solution for adding recessed downlighting to hospitality, retail, office and other commercial lighting applications. The downlight is designed with an integral whip, which connects directly to a junction box (existing or independently mounted), and a universal driver that eliminates the need for a traditional recessed housing, saving installers time and money. Simply connect power to the light and use the incorporated spring mounting to place it into the ceiling - no can, bulb or extra labor required!

- Mounts directly into ceiling, no housing required
- 120-277V, 50/60Hz operation
- Triac dimming (120V only)
- Power factor: ≥0.9
- CRI: ≥80 Standard, ≥90 Optional
- 5-year limited warranty
- Suitable for damp locations













ECO SERIES-COMMERCIAL RECESSED RETROFIT DOWNLIGHT

RRECO Series Overview:

The ENERGY STAR certified ECO Series LED Recessed Retrofit Downlight combines low up-front cost, minimal labor, best-in-class energy efficiency and architectural-quality light to deliver an exceptional value for customers. The retrofit offers out-of-the-box dimming compatibility using 0-10-volt controls and features a one-piece design that is quick and easy to install into existing recessed frames.

Features:

- Universal voltage (120V-277V)
- Mounts into existing recessed frame
- Supplied with optional retaining clips if existing frame does not have adequate friction springs to secure reflector
- cULus listed for damp location use
- CRI: ≥80
- PF: ≥0.9
- Dimmable 0-10V to 10%
- Five year limited warranty

Accessories:

Frames

















LED COMMERCIAL DOWNLIGHT RETROFITS

RRC Series Overview:

The RRC family of LED Downlight retrofits is a highly efficient option for upgrading existing Incandescent, Fluorescent and Metal Halide downlight fixtures to energy saving LED. The highly efficient design allows users to capture energy savings while also gaining the benefit of dimming. Compatible with many architectural and commercial downlight housings this retrofit can be used in most applications. Suitable for Damp locations.

- Integrated EM option
- Light engines, reflectors and frames ordered separately
- Universal voltage (120-277)
- Mounts into existing recessed frame
- Supplied with optional retaining clips if existing frame does not have adequate friction springs to secure reflector
- cULus listed for damp location use
- CRI: > 80
- PF: >.9
- A wide variety of CCTs available
- Five year limited warranty
- 0-10V dimming and Triac dimming drivers available















Residential: Which downlights will work best for your project?

MaxLite has a downlight for every residential application. There are a variety of options to choose from for both retrofit and new construction.

Residential Downlights:







Residential Downlight Retrofits



Residential Downlight Retrofits





J-BOX DOWNLIGHTS

J-Box Downlights Overview:

The J-Box Downlight is the easy and economical way to add high quality recessed lighting to residential and commercial spaces. The downlight is built with an integral junction box that eliminates the need for a traditional recessed housing during installation in new construction and retrofit projects. The fixture simply gets wired to a wall switch and placed into the ceiling - no can, bulb or extra labor required!

- Mounts directly into ceiling, no housing required
- 120V, 60Hz operation
- IC and Airtight rated for direct installation
- Triac dimming standard
- Power factor: ≥0.9
- CRI: ≥80 Standard, ≥90 Optional
- 5-year limited warranty
- Suitable for wet locations
- High CRI models Support Compliance of JA8-2016-E















RESIDENTIAL DOWNLIGHT RETROFITS 120V

Residential Downlight Retrofits Overview:

Designed as an energy-efficient lighting solution for remodeling or new construction projects, MaxLite's LED Recessed Retrofit downlights are the ideal replacements for 50- to 75-watt incandescent lamps in the industry's most popular four- and six-inch recessed downlight fixtures. Part of the MaxLED® family of products, the LED Recessed Retrofit downlights deliver uniform color distribution and superior quality lighting compared to most incandescent and CFL fixtures. ENERGY STAR® qualified models are available.

- High lumen transmission and diffusing for even illumination
- Supplied with E26 base adapter
- Five year limited warranty
- Suitable for wet locations









RESIDENTIAL DOWNLIGHT RETROFITS 120V-277V

Residential Downlight Retrofits Overview:

Designed as an energy-efficient lighting solution for remodeling or new construction projects, MaxLite's LED Recessed Retrofit downlights are the ideal replacements for 50- to 75-watt incandescent lamps in the industry's most popular four- and six-inch recessed downlight fixtures. Part of the MaxLED® family of products, the LED Recessed Retrofit downlights deliver uniform color distribution and superior quality lighting compared to most incandescent and CFL fixtures. ENERGY STAR® qualified models are available.

- High lumen transmission and diffusing for even illumination
- Supplied with E26 base adapter
- Five year limited warranty
- Suitable for wet locations









MAXLITE UNIVERSITY

The MaxLite University Lighting Degree program offers three comprehensive courses in lighting fundamentals, ranging from beginner to advanced learning. It's free and eligible for the following continuing education units from the American Lighting Association:

- Lighting Fundamentals ALA: 4 CLC Credit Hours
- Lighting Fundamentals (Intermediate) ALA: 2 CLC
 Credit Hours
- Lighting Fundamentals (Advanced) ALA: 3 CLC Credit Hours





The department function is to train and provide product training material for all MaxLite representatives, customers and employees. The goal of the department is to educate the staff and rep network to a full and complete understanding of our products, technologies, marketplace, and business environments. We endeavor to educate how and why lighting functions, repair and replacement, as well as compare to competitors or listing requirements. We will accomplish this by providing the tools and services proactively and as needed to supplement.





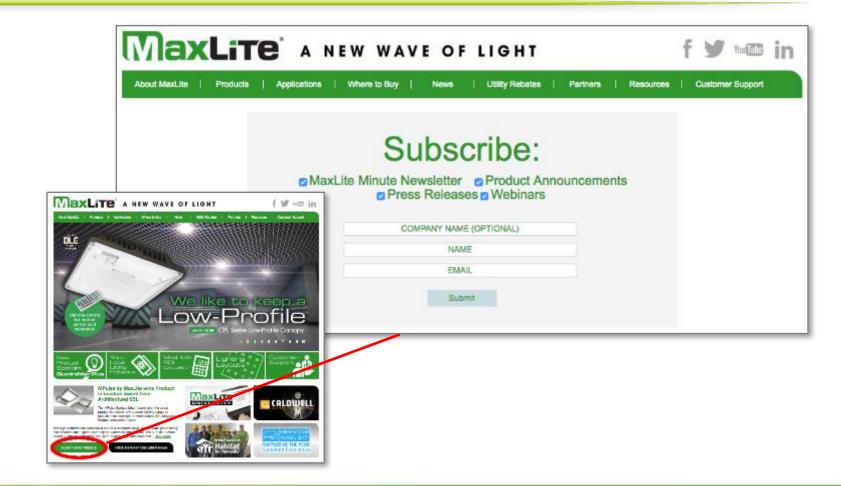
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THANKS FOR ATTENDING!

QUESTIONS/ANSWERS

Thank you everyone for your attention! Please feel free to use this opportunity to ask any questions you may have about MaxLite or the products shown in this presentation.

FOR MORE INFORMATION ABOUT OTHER MAXLITE PRODUCTS, OR FOR LIGHTING QUESTIONS IN GENERAL; PLEASE CONTACT:

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