**David:** Can I download the slides?

MaxLite: slides will be emailed to everyone who attended, within a month or so they will also be available for streaming or downloading from MaxLite.com and YouTube.com

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Saul @ McAdams: the "smart meters" have been installed in Dallas area for the last couple years.

Herb: I'm in Alabama and the power factor surcharge is in place with the smart meters in Alabama

Teresa: We just got new meters about a month ago. Wasn't sure why, but I will probably ask now.

I'm in Florence, MS

**Herb:** Let me try this again, I'm in Alabama and we have smart meters and Alabama Power is surcharging customer for poor power factor and the smart meter shows the power factor.

Saul @ McAdams: I didn't quite understand the Smart Meter issue, please send me information.

MaxLite: You must check with your local power provider to see when/if you are scheduled to have smart meters installed in your area and to find out if there will be a Low Power Factor component to your rate.

The following is a short list of Google results on the subject,

http://inspiredeconomist.com/2009/04/13/a-smart-meter-for-your-green-future/

http://www.stacoenergy.com/powerfactor/save-energy-reduce-utility-costs.htm

http://www.clarkpublicutilities.com/yourbusiness/businessRates/reducePowerFactor.pdf

http://www.ngpowereu.com/article/Smart-metering/

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**Bob Joyal:** Are IES Files available?

MaxLite: Yes, all MaxLite Commercial & Industrial fixtures have IES and Photometric files

available for download at MaxLite.com

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**Vivid Energy:** Who do you go through for your LM 79/80 testing?

MaxLite: MaxLite uses Intertek, ITL and others for LM79 testing. We rely on our LED chip suppliers to have the LM80 testing completed. You should know that only NVLAP certified labs are eligible for the most part. See the following statement from the Department of Energy;

Photometric Testing, LM-79 Testing – Laboratory must hold NVLAP accreditation for the LM-79-08 test procedure or must be qualified, verified, and recognized through the U.S. Department of Energy (DOE)'s CALiPER program

**Bill rose:** Is your LED array modular? Or do you have to replace the entire assembly?

MaxLite: MaxLite outdoor fixtures are designed with 10W modules. These can be replaced in the field if need be.

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Russ: When will you have another webinar on this subject or is it recorded and downloadable?

MaxLite: We will be conducting monthly webinars on various subjects throughout 2011. All MaxLite webinars are available for download within about a month from the production, visit MaxLite.com

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**Green Electrical Supply:** Would like to have a discussion on helping our inside staff understand and professionally present the differences to an end user regarding the lumen output figures of the 2x2 and/or 2x4 flat panel verses the

lumen output for a comparable T8 or T12 2x2 or 2x4 - whether 3 or 4 lamp.

MaxLite: MaxLite would be happy to arrange an online training session or possibly a visit to conduct a live class in a lunch and learn format.

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