

Questions & Answers from MaxLite's February 23rd, 2017 Webinar: "LED Slim Area Lights (AR-MAL Series)"

Q: Will you share when you would select the AR-MAL vs QuadroMax?

A: The AR-MAL is the value offering, non-spec grade model. This is something you can use to win every-day projects where the look of the fixture doesn't matter and you only care about price point and rebates.

QuadroMax is designed to be a more value-spec or spec-grade offering. It comes standard with features such as Surge Supp., a variety of optics, and more CCT options. The "look" of the fixture is nicer and it's not as price-competitive as AR-MAL.

Think of the AR-MAL as your "good" solution and QuadroMax as your "better" solution.

Q: What do you have to replace 250/400w wall packs?

A: Our WPL55 will replace a 250W and our WPL80 and WP-OPX120 will replace 400W. The 120W wall pack has almost 15,000lm! We also have the Architectural Wall Pack (WP-WMP Series) for a nicer look that also goes up to a 400W equivalency.
